BUILDING ON A SOLID FOUNDATION. YOU HAVE THAT POWER.

ANNUAL REPORT 2018 | 19
WHO WE ARE...

Since 1969, the Jewish General Hospital Foundation has conducted a dynamic fundraising program in support of the Jewish General Hospital (JGH), a 637-bed McGill University teaching hospital renowned for the excellence of its healthcare services and the calibre of its medical and research staff. As Quebec’s leading acute-care hospital, providing general and specialized care to a diverse patient population, the JGH plays a vital role in the Quebec healthcare system. Thanks to a productive partnership between our dedicated staff, our generous donors and passionate volunteers, the Hospital and its patients have benefited greatly from the Foundation’s many fundraising initiatives.

THE JGH AT A GLANCE

756,738 outpatient visits
92,892 visits to the ER
3,985 births
13,079 surgical patients
219 researchers

THE JGHF MANIFESTO

Using 4-armed robots to save lives;
Delivering 4,000 babies every year;
Fighting disease at the molecular level;
Training nano-robots to swim in bloodstreams;
Computing millions of worldwide data sets;
Using small gestures to make someone feel better.

YOU HAVE THAT POWER
The power to work wonders;
The power to put a smile on someone’s face;
The power to bring hope and healing;
The power to save lives.

Thanks to donors and volunteers like you – doctors deliver awe-inspiring medical breakthroughs and keep pushing forward, improving lives & patient care. Here in Quebec, and around the world.

We are the Jewish General Hospital Foundation.
## TABLE OF CONTENTS

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Building on a Solid Foundation</td>
<td>2</td>
</tr>
<tr>
<td>Letter from the Chair of the Board</td>
<td>3</td>
</tr>
<tr>
<td>Letter from the President and CEO</td>
<td>5</td>
</tr>
<tr>
<td>Allan Bronfman Distinguished Leadership Award</td>
<td>6</td>
</tr>
<tr>
<td>Foundation Outstanding Service Award</td>
<td>8</td>
</tr>
<tr>
<td>The Power to Heal Campaign</td>
<td>10</td>
</tr>
<tr>
<td>Changing the Face of Mental Health</td>
<td>12</td>
</tr>
<tr>
<td>Foundation Signature Events</td>
<td>14</td>
</tr>
<tr>
<td>4th Annual MINDSTRONG Fitness Event</td>
<td>15</td>
</tr>
<tr>
<td>10th Annual Enbridge® Ride to Conquer Cancer®</td>
<td>17</td>
</tr>
<tr>
<td>The Azrieli Gala</td>
<td>20</td>
</tr>
<tr>
<td>26th Annual Silver Star Mercedes-Benz JGH Golf Classic</td>
<td>23</td>
</tr>
<tr>
<td>Community Fundraising</td>
<td>23</td>
</tr>
<tr>
<td>Financial Report</td>
<td></td>
</tr>
<tr>
<td>Officers and Board of Directors</td>
<td>23</td>
</tr>
</tbody>
</table>
BUILDING ON A SOLID FOUNDATION

LETTER FROM THE CHAIR OF THE BOARD

It has been an honour for me to serve as our Foundation’s Chair during the past three years.

I first became involved with the Jewish General Hospital Foundation some 17 years ago as a Board Member. This led to my serving as Co-Chair of the Power to Heal Campaign with the late Morty Brownstein (OBM), which has been one of the highlights of my philanthropic career.

My attachment to the JGH began long before my involvement as a Board Member. Like so many Montréalais, and members of the Jewish community in particular, I have always had a very special place in my heart for the JGH and have taken great pride in what the JGH has achieved and the outstanding medical institution it has become. The Hospital’s success has most recently been highlighted by Newsweek Magazine, which rated the Jewish General Hospital as the number one hospital in Quebec, the fourth in Canada and among the top 100 globally.

I have witnessed the devotion, hard work and commitment of our doctors and medical staff, my deeply engaged volunteer colleagues in the Foundation and its exceptional staff. The impressive results we achieve each and every year are in large measure the result of their efforts.

During the many years that I have walked the halls and corridors of the Hospital I learned that what distinguishes the Hospital from other institutions is that the JGH is in fact a large, devoted family. And as a family we care for each other, we provide support when needed, we work together and make sure that the legacy of those who came before continues in the present and into the future.

I thank all of you for the privilege of serving as your Chair, for the enduring friendship we developed and for the great education and experience the JGH family has provided me.

Edward Wiltzer
Chair (2016-2019) | The JGH Foundation
LETTER FROM THE PRESIDENT AND CEO

The 2018-2019 fiscal year was a highly successful one, thanks to many wonderful people like you working diligently behind the scenes, building on this solid Foundation. From the donors to the doctors and allied health care professionals, from the event Co-Chairs to the various affiliated organizations, corporate sponsors and committee members, your efforts have proven once again what working with passion can accomplish. Together, we raised over $40 million! Thanks to you, we are making astounding medical breakthroughs and we can keep pushing forward, improving lives, research and patient-centred care.

Our Foundation is an extraordinary one, full of committed professionals and volunteers working as a family to honour the past while simultaneously providing for our future. Your involvement is a true act of Tikkun Olam (‘to repair the world’). You can be proud: we certainly are!

This year marked my first as the new President and CEO of the Jewish General Hospital Foundation (JGHF). On the one hand, the time has flown by while on the other hand, I feel comfortable and at home and part of the JGH family. That’s a pretty special feeling.

We are particularly proud of the efforts made to help upgrade mental health services at the JGH. Thanks to donors like you, our Peace of Mind initiative, our MINDSTRONG event, along with support from the Doggone Foundation and Carole and Andrew Harper, the JGH’s psychiatry and mental health services, programs and infrastructures are changing the face of mental health. In all, over the past five years, you have raised over $10 million to revitalize this critical area. We can’t thank you enough.

On a personal level, I couldn’t be happier to be the professional leader of this wonderful organization and to be a member of the JGH team. It has become a family tradition. My grandfather was the founding chief of Otolaryngology, admitting the very first patient to the JGH when it opened its doors in October 1934 and my father finished his career as the Director of the Lady Davis Research Institute. Overall our JGH team embodies this particular dedication and is second to none. I am very proud of each and every member.

I am looking forward to working with all of you as we continue building on their work and on this solid Foundation, your Foundation, your Hospital.

On behalf of our doctors, our nurses, our allied health professionals and everyone on our staff – and especially our patients, thank you for making 2018-19 an outstanding year.

Bram Freedman
President and CEO | The JGH Foundation
BUILDING ON A SOLID FOUNDATION

ALLAN BRONFMAN DISTINGUISHED LEADERSHIP AWARD

The Allan Bronfman Distinguished Leadership Award was created in 2005 to recognize exemplary service, contribution and dedication to the institution that is the Jewish General Hospital (JGH) and its Foundation. The goal of this esteemed award is to thank devoted volunteers and to promote the value of volunteerism and community service to the individual and to society at large.

Over the past 15 years, the Foundation has only presented this award to seven very worthy individuals. This year, we were pleased to bestow it upon Heleena Wiltzer.

A devoted wife to her partner and Foundation Chair Edward Wiltzer, Heleena Wiltzer is a loving mother to her three children and a proud bubbie to twelve grandchildren and three great-grandchildren. An emblem of determination, focus, drive and compassion, she has served as a Board member since 2014.

Her philanthropic spirit has contributed to Foundation fundraising initiatives like the Tree of Life, Peace of Mind and The Beat of the Street. What’s more, her kindness radiates throughout the Hospital, where she is a volunteer in Palliative Care.

Befriending all staff and patients she encounters, she has an almost magical talent to circumnavigate roadblocks to getting those in need what they require. From blankets to proper tools for maintenance staff, she will stop at nothing to ensure their non-medical needs are met.

Heleena Wiltzer is a patient-advocate, a warm, caring individual who puts others first and is a true mentor to all volunteers.

All who see her in action are in awe, as they should be! Bravo!
Volunteers are essential to the ongoing success of the JGH Foundation. The JGH Foundation Outstanding Service Award is bestowed upon exceptional individuals. Namely, people like you who have been actively involved in and made significant contributions in terms of promoting the mission of the Foundation, advancing its goals, and contributing to the betterment of the Jewish General Hospital.

For the 2018 year, we presented this award to Gerald Issenman.

Joining the Foundation’s Trustees in 2011 and becoming a Director in 2013, Gerald Issenman has served as Vice-Chair since 2016. His natural athletic ability and discipline led him to champion the JGHF’s Ride to Conquer Cancer, where he and his devoted wife Sherri cycled the over 200 kilometres to Quebec year after year. They were the leading fundraisers for several years and have participated in the Ride nine times. Gerald’s work on our Power to Heal Campaign, our Executive Committee and many other initiatives demonstrates his passion for the Hospital. He understands that the JGH is a remarkable place for the people of our city. It’s a place where engagement drives excellence.

His thoughtful and constructive contributions to our deliberations and his commitment of energy and time to our mission are greatly valued by his colleagues and the Foundation staff.

Gerald Issenman is a wonderful role model of what informed and committed volunteers can be and can accomplish for the benefit of the Hospital, its patients and the entire community.

Congratulations!
YOU HAVE THE POWER TO HEAL

“The Foundation has been a major source of funds for the Cancer Nutrition-Rehabilitation Program at the Segal Cancer Centre. The program provides treatment for patients suffering from cancer-related loss of appetite, weight and function, as well as increased fatigue. As cancer treatments improve, the number of patients needing active rehabilitation after treatment is increasing. Though I am grateful for all the support that has made this program successful, I ask donors to keep giving whatever they can, as it takes substantial time and money to move the boundaries of current clinical practice to find new, safe, effective approaches to improve patient-centred care.”

- Dr. Thomas Jagoe, Medical Director of the Cancer Nutrition-Rehabilitation Program at the Segal Cancer Centre
THE POWER TO WORK WONDERS

POWER TO HEAL CAMPAIGN A RESOUNDING SUCCESS WITH OVER $250 MILLION RAISED

Launched in April 2011 and wrapping up in 2018, the Power to Heal campaign proved to be a resounding success. Our fundraising goal was $250,000,000 and you donated $259,730,541. Over $10 million was raised in the last four months of the campaign, from April to October 2018. These achievements are all thanks to the various committee members and their hard work, as well as to nearly 5,000 individuals and enterprises who contributed financially. The success of this campaign is a true testament to the long-standing support and generosity of our private donors and partners. Spearheaded by an all-star team of Montreal leaders, this bold initiative will continue to provide medical, surgical, nursing and allied health professionals of the Jewish General Hospital with facilities, equipment, personnel and research funding well into the future as needs arise.

In particular, we would like to again thank the Campaign Co-Chairs Harvey Levenson, Christine Marchildon, Bernard Stotland, FCPA, FCA and the members of the Campaign Committee for their commitment and hard work: our devoted Vice-Chairs Ralph Benatar, Gaby Bitton, Jean Bureau, the late André Bureau, O.C., O.C., Pierre Brosseau, André B. Charron, Vincenzo Guzzo and Pierre Meloche, O.C.; Senior Advisor Edward Wiltzer; and Honourary Chairs France Chrétien Desmarais, C.M., the late Honourable E. Leo Kolber, O.C., and Michael Sabia.

Funds raised over the last 7 years have contributed to:
- New facilities
- New property and the renovation of existing structures
- Patient programs
- State-of-the-art equipment
- Vital endowments
- Recruiting and retaining key physicians, clinician-scientists, nurses and allied health professionals
- Innovative research at the Lady Davis Institute

Thousands of doctors, researchers like Dr. Mercier, and patients and their loved ones have already benefited from these major advances, and many more stand to benefit as the Foundation continues to empower JGH staff to excel.

Thank you all for your participation and contributions.

“The Foundation really helped me get started in the lab. It allowed me to get ideas tested, optimize protocols, gain experience and it really helped kick start my laboratory. Overall, the message that I receive whenever I see that people are interested in supporting the work that we do, is very positive.”

- Dr. François Mercier, LDI Researcher and Assistant Professor, Department of Medicine, Division of Experimental Medicine at McGill
CHANGING THE FACE OF MENTAL HEALTH

FOUNDATION-LED INITIATIVES SUPPORT PSYCHIATRY & FIGHT STIGMA

The philosophy of the JGH Department of Psychiatry, which includes the hospital’s Division of Psychology, is to treat each patient as an individual living within a broader social system that consists of both family and community.

Thanks to people like you, four recent significant and successful initiatives have enabled our allied health professionals to optimize their efforts and fight mental illness and the stigma surrounding it.

Generous donors gave to the Peace of Mind Campaign, raising over $2 million in support of the overdue reconstruction, transformation and relocation of the 48-bed in-patient care unit facility at the JGH.

Additionally, the MINDSTRONG event has been bringing together people of all ages for fitness and fundraising benefitting mental health services and programs since 2015.

The Elspeth McConnell Mental Health and Wellness Centre is another example of how donors and supporters play a crucial role in supporting our patients. A newly developed treatment centre made possible through the generosity of donors, the Doggone Foundation and JGH Foundation funds, it hosts three distinct therapeutic programs: the Adult Psychiatry Day Treatment Program, the Trauma-Focused Therapy Program, and the upcoming Geriatric Psychiatry Day Treatment Centre.
Finally, the Jewish General Hospital is excited to announce the opening of our new in-patient psychiatry unit. It will empower our staff to address and combat the challenges that come with mental illness and significantly enhance the quality of care for patients. Thank you to Carole and Andrew Harper for their generous support in making this a reality.

Sadly, mental illness affects one in three Canadians in their lifetime. The money you raised will serve to better provide safe, compassionate and excellent clinical care to our patients with world-class psychosocial research. You’ve equipped doctors and researchers in psychology with the finest facilities, research opportunities and general funds to better serve the diverse community of patients looking to the Jewish General Hospital for help through a challenging chapter in their lives.

Combined, the supporters of these initiatives have raised over $10 million, over the last few of years, to support patient-centred care at the JGH’s Department of Psychiatry!

**2018 MINDSTRONG**
Honourary President: Tony Marinara
Co-Chairs: Lee Haberkorn, George Itzkovitz, Jodi Mintz, Tyran Morris, Alan Rossy, Stacey Herman Serero
In collaboration with the JGH Auxiliary Honouring Roula & Alan Rossy
Hosted by Midtown Sanctuaire

**PEACE OF MIND**
Co-Chairs: Heather Adelson, Bita Cattelan & Brenda Rosenberg
Committee: Tina Bacogiannis, Orit Eisenberg, Connie Gelber, Pascale Hasen, Brian Lindy, Joan Prevost, Sarah Rubin, Helen Tiriditis, Heleena Wiltzer

**ELSPETH McCONNELL MENTAL HEALTH AND WELLNESS CENTRE**
An initiative of the Doggone and JGH Foundations

**CAROLE AND ANDREW HARPER PSYCHIATRY CARE UNIT**
A partnership between Andrew Harper and the JGH Foundation

"Every day we face the devastating effects of mental illness on patients and families - from common disorders such as depression, to severe mental illness including psychotic disorders. We witness the tragic consequences of mental illness; poverty, social isolation and suicide. It’s a huge comfort to have the support of the Montreal community to help address these challenges..."

- Dr. Karl Looper, Chief of Psychiatry at the JGH
On Sunday, May 6, 2018, the Jewish General Hospital (JGH) Foundation and Auxiliary held their 4th annual MINDSTRONG fundraising fitness event at Midtown Sanctuaire. This year the event’s sponsors and supporters raised $1.4 million to advance the much-needed renovation of the psychiatry inpatient unit at the JGH, as well as maintain and enhance many crucial mental health programs that help thousands of patients each year.

Nearly 350 participants, including 25 JGH nurses, 35 staff from the Psychiatry Department and 19 administrative staff from the CIUSSS West-Central Montreal engaged in this fun-filled day of exercise to sweat out the stigma. The event was hosted by TSN 690’s Tony Marinaro and Malik Shaheed, TV host and social advocate. Freeway Frank and Lee Haberkorn from Virgin Radio were also on hand to cheer participants on.

A special thank you to Maria and Vincenzo Guzzo, our MINDSTRONG committee members and Midtown Sanctuaire for their continued support.

Presenting Sponsors
- CIBC
- Groupe Copley
- Midtown Sanctuaire
- Primo International

Champion Sponsors
- Côte Saint-Luc Building Corp.
- Dorel
- Mirella & Lino Saputo Family Foundation

Triumph Sponsors
- Felicia & Arnold Aaron Foundation
- Globe Electric
- Leesa Steinberg

Superstar Sponsors
- Bunny & Robert Sigler
- Pipe & Piling Supplies
- Saryl & Stephen Gross Family Foundation
- Vivian & Howard Stotland

Star Sponsors
- Bell Canada Enterprises
- Franki & Peter Yanofsky
- Monarch Specialties
- Petra Liée
- Rhona & Irwin Kramer

Every year, the JGH Foundation hosts a variety of fundraising events that support many medical initiatives from cancer treatment and research to high-tech equipment and recruitment. Whether it is a Foundation initiative on the golf course or a third-party event from which the Foundation benefits, the hard work and dedication of the organizers and participants is a shining example of how people can make a difference.
“I was a patient in the psychiatric unit at the JGH in early 2009. That was the beginning of my journey to where I am today: 10+ years of sobriety and comfortable (and confident) in my own skin. MINDSTRONG and my shared passion for helping and supporting those who struggle with mental health made for a perfect partnership. I am proud to be a voice and beacon of hope for those who have struggled and continue to struggle with mental health. MINDSTRONG has not only opened the conversation on mental health, but has also provided a better environment to help those who struggle.”

- Lee Haberkorn, Former patient and MINDSTRONG Co-Chair
The 10th annual Enbridge® Ride to Conquer Cancer® saw 1,308 riders from across the province set out on their trek from Montreal to Quebec City on July 7 and 8, 2018, raising over $4.8 million for the Segal Cancer Centre at the JGH. Spirits were high as the participants cycled through the picturesque Quebec countryside supported by hundreds of volunteers and well-wishers along the route. Funds raised through Quebec’s largest cycling fundraiser support vital cancer research, treatment, care and prevention programs.

In the past ten years, the riders, supporters and sponsors of The Enbridge® Ride to Conquer Cancer® have raised over $56 million for cancer programs at the Jewish General Hospital and its partners across Quebec.

“T have always been a very fit, athletic person. I cycled. I played golf and tennis. I saw myself as a kind of “superwoman,” so when I was diagnosed with lung cancer halfway through the Ride in Trois-Rivières, it came as a complete shock. Thankfully, the Jewish General invests in the most up-to-date services and digital technology to improve patients’ lives and they’re always there for me. It’s good to know you’re in such good hands! Today, I dream of helping researchers find ways to prevent new cancers and end patient’s suffering.”

- Roslyn Richman, Patient & Ride to Conquer Cancer Participant
RIDES IMPACT

Dr. Nathalie Johnson, the Director of the Lymphoma Tissue Bank at the Jewish General Hospital, is working to give those with this disease an improved chance to fight it by furthering research on how and why particular therapies impact lymphoma patients.

The lymphoma tissue bank is central to her work. Money from The Ride® funds the storage of blood from patients with lymphoma and/or other cancers treated with chemotherapy and immunotherapy. This valuable resource is available to multiple researchers across Quebec and Canada.

"That’s why I do research, I’m comforted by the fact that my work might help the next patient."

- Dr. Nathalie Johnson, Director of the Lymphoma Tissue Bank at the JGH and longtime rider

Title Partner
- Enbridge

Breakaway Partners
- Dilawri
- KPMG
- McCarthy Tetrault
- BMO

Peloton Partners
- Browns Shoes Foundation
- Mackie Moving Systems
- Pharmascience
- Sugoi

Official Partners
- Lassonde
- Norco
- AirSprint
- The Ritz-Carlton, Montreal
- Metro

Proud Supporters
- Steam Whistle
- Glutenberg
- Consultants Dynamique
- Farinex
On June 18, 2018, close to 500 guests gathered at Marché Bonsecours in honour of the Azrieli Family and the Azrieli Foundation. The attendees and sponsors contributed approximately $1 million which was then generously matched by the Azrieli Foundation. The proceeds will serve to establish the Azrieli-LDI Director's Research Fund. This Fund will support stem cell research at the JGH/LDI Director's research laboratory.

"My lab's objective is to discover the mechanisms that awaken dormant skeletal muscle stem cells in a healthy body where they will proliferate to repair muscle damage. The question is whether we can employ stem cell therapy to replace damaged muscle while replenishing the stem cells that contribute to their repair."

- Dr. Colin Crist, Investigator, Lady Davis Institute and Assistant Professor, Department of Human Genetics, McGill University

Additional financial resources will provide the opportunity to recruit more world-class researchers who will further enhance the LDI by contributing to medical breakthroughs.
The Jewish General Hospital Foundation’s 26th Annual JGH Silver Star Mercedes-Benz Golf Classic took place on May 28, 2018, at Elm Ridge Country Club. Co-Chaired by Howard Dermer and Ted Matthews the event attracted over 250 of Montreal’s foremost business and community leaders from all backgrounds.

This year we had the privilege of honouring our Hospitals’ presidents, both past and current and we were joined by nine of our honourees at the Tournament. These dedicated volunteers have been the backbone of this great institution and we were proud to be able to honour them.

Participants and sponsors raised $620,000, thanks to the extraordinary commitment and hard work of the Co-Chairs, the organizing committee and the many people and institutions who demonstrated their respect and admiration for the JGH’s past and present presidents. Proceeds from this year’s edition will be allocated towards the establishment of an endowment fund for recruitment for the Karen and Murray Dalfen Neonatal Intensive Care Unit, headed by Dr. Apostolos Papageorgiou.

A special thank you to the Desjardins Group for their considerable support of the 26th ANNUAL SILVER STAR MERCEDES-BENZ JGH GOLF CLASSIC. Their partnership with the JGH empowers the delivery of extraordinary life-saving care to thousands of premature babies each year.
“When I was diagnosed with cancer, it was the beginning of a long journey for me and my family.

Through my ordeal, I learned that the JGH was not only a world-class Hospital, but also a community. They put the patient first and strive to give the best treatment to everyone who walks through the doors.

But when I look to the future, I see the challenges in keeping the JGH the world-class, caring place that it is. The demand on health services will only continue to increase due to our ageing population.

How do we help the Jewish remain a renowned centre of hope and healing for generations to come?

I already volunteer with the Foundation and the Hospital’s amazing sister organization, Hope and Cope, but I felt like I wanted to give back directly to the hospital that helped me get through one of the toughest chapters in my life. I can’t make a substantial gift during my life now, but I realized that I can make a gift from my estate that will help save lives long after I’ve passed away.”

- Sylvie Grégoire, Patient, Donor and Committee Member
YOU HAVE THE POWER TO CHANGE LIVES
TRANSFORMING LIVES IN ACTION

COMMUNITY EVENTS

GLORIA’S GIRLS - BEAUTY AND SHOPPING NIGHT
March 14, 2018
Benefitting the Gloria Shapiro Endowment Fund for Ovarian Cancer
Organized by Gloria’s Girls

STOP THE SILENCE BENEFIT CONCERT WITH DAVID MARINO
April 14, 2018
Benefitting Psychiatry
Organized by David Marino and John Gilbert

BABY BOOMERS BEST BRAIN & BODY (5B)
April 25, 2018
Benefitting the Memory Clinic and the Alzheimer's Risk Assessment Clinic (ARAC)
Organized by Dr. Harriet Greenstone and Dr. Rachel Goodman Aspler

YOGA FLOW BIRTHDAY BASH TO BENEFIT THE JGH NICU
April 14, 2018
Benefitting NICU
Organized by Darryl Erdle

LIA’S CANCER FREE FUNDRAISER PARTY
April 21, 2018
Benefitting Dr. Ferrario’s research in breast cancer
Organized by Lia Tsoukalas

TEXAS HOLD’EM POKER TOURNAMENT
April 27, 2018
Benefitting neurology
Organized by Crescenzo (Cris) Di Lena and the Knights of Columbus St.Brendan Council 14693
APC FOR THE SEGAL CANCER CENTRE
(IN MEMORY OF JOHN COULSON)
April 29, 2018
Benefitting the Segal Cancer Centre
Organized by Charles Coulson

MUD HERO CHALLENGE - AIMLITE & STANPRO
June 16, 2018
Benefitting breast cancer research
Organized by Stephanie Dubernard

CENTS OF HOPE - CAMP ALLEGRIA
FUNDRAISING CAMPAIGN
July 2018
Benefitting the Adolescent & Young Adult Oncology Program (AYAOP)
Organized by Biagio Pagano and the Cents of Hope Group

LADIES IN PINK GOLF TOURNAMENT
July 3, 2018
Benefitting the Segal Cancer Centre
Organized by Tina Abbey and Deanna Godel

SHAVING AND SAVING
October 14, 2018
Benefitting Dr. Cristiano Ferrario's Cancer Research Fund
Organized by Annette Ludwick

1st ANNUAL POKER TOURNAMENT
October 19, 2018
Benefitting Dr. Cristiano Ferrario's Cancer Research Fund
Organized by Maria and Michael Cinelli

GENTILE FUNDRAISING DINNER
FOR ONCOLOGY
October 19, 2018
Benefitting the Lynn and Joe Gentile Hope Fund for Dr. Michael Pollak
Organized by the Gentile Family
BABKAS FOR BOOBIES
November 6, 2018
Benefitting Dr. Mark Basik’s Cancer Genomics & Translational Research Laboratory
Organized by Allison Friedman

TONGUE IN CHEEK BALL HOCKEY TOURNAMENT
December 1, 2018
Benefitting Head and Neck Oncology
Organized by Erik Heft

CHANTER NOËL POUR LA RECHERCHE
December 11, 2018
Benefitting Dr. Mark Basik’s breast cancer research
Organized by Johanne Champoux & Daniel Desjardins

JGH PULMONARY HYPERTENSION WALK
November 25, 2018
Benefitting the JGH Centre for Pulmonary Vascular Disease
Organized by Dr. David Langleben & Team

EA FITNESS MOVEMBER BOOT CAMP
December 7, 2018
Benefitting prostate cancer research
Organized by Elias Asmaklis

FLY WITH ME GALA
February 9, 2019
Benefitting lymphoma research
Organized by Mary Spina & Committee
In appreciation of Dr. Stephen Caplan
ANGELS OF HOPE GALA TO FIGHT CANCER
March 2, 2019
Benefiting the Segal Cancer Centre and Hope & Cope
Organized by Pina Scalia & Committee

SAINT-MICHAEL’S ANGELS FUNDRAISER
March 9, 2019
Benefiting the Segal Cancer Centre
Organized by Alice Ribeiro

FINANCIAL REPORT
FUNDING FUTURE HOPE

The Foundation’s revenue comes from four main streams:

- Annual Direct Mail Programs
- Campaigns
- Events
- Tribute Funds

This year, Annual Direct Mail Programs brought in $1,545,647 in donations, an increase from last year, while 3,351 people enjoyed the benefits of membership in our Governor’s Circle. Our Tribute Funds, which comprise Honour Funds that celebrate a milestone in someone’s life, and Memorial Funds, established in the memory of a loved one, raised $985,852. Planned gifts in the form of bequests resulted in additional revenues of $2,663,318. The 2018 Enbridge® Ride to Conquer Cancer®, in its tenth year, brought together 1,308 dedicated cyclists from across the province who completed the demanding but rewarding two-day, over 200-kilometre journey across southern Quebec. They raised $4.8 million in support of cancer research, prevention and treatment at the Segal Cancer Centre at the JGH, and its partners across Quebec.

Other major events hosted by the Foundation during the year also benefitted from the leadership, commitment and hard work of devoted and passionate chairs, volunteers and participants who rallied support from every sector of Montreal and beyond. Together these signature events and those organized by grateful patients and other interested third parties grossed $5.2 million. The Foundation contributed over $13.1 million from endowments and other sources for research and academic support as well as patient programs and services, and $4.8 million for the purchase of equipment as well as the construction and renovation of installations within the Hospital.
Summarized statement of financial position for the year ended March 31, 2019

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<td>Marketable securities, at quoted values</td>
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<td>Accounts payable and accrued liabilities</td>
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<td>Deferred pledges and contributions</td>
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</tr>
<tr>
<td>Promissary note to the Hospital</td>
<td>4,420,119</td>
<td>3,130,918</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>73,714,055</strong></td>
<td><strong>72,732,142</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Fund balances</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Balance - beginning of year</td>
<td>204,557,526</td>
<td>178,576,343</td>
</tr>
<tr>
<td>Excess of revenues over expenses and allocations</td>
<td>20,810,362</td>
<td>25,981,183</td>
</tr>
<tr>
<td><strong>BALANCE - END OF YEAR</strong></td>
<td><strong>225,367,888</strong></td>
<td><strong>204,557,526</strong></td>
</tr>
<tr>
<td><strong>Total Fund balances</strong></td>
<td><strong>299,081,943</strong></td>
<td><strong>277,289,668</strong></td>
</tr>
</tbody>
</table>
Summarized statement of earnings for the year ended March 31, 2019

<table>
<thead>
<tr>
<th>Financial Category</th>
<th>2019 ($)</th>
<th>2018 ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Donations and Fundraising Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donations and fundraising</td>
<td>41,007,503</td>
<td>46,038,914</td>
</tr>
<tr>
<td>Net transfers from (to) deferred contributions</td>
<td>(3,752,008)</td>
<td>926,636</td>
</tr>
<tr>
<td><strong>Total Donations and Fundraising Revenue</strong></td>
<td>37,255,495</td>
<td>46,965,550</td>
</tr>
<tr>
<td><strong>Other Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Usufruct income from Hospital</td>
<td>122,000</td>
<td>366,000</td>
</tr>
<tr>
<td>Gain on sale of property</td>
<td>212,304</td>
<td>366,000</td>
</tr>
<tr>
<td><strong>Total Other Revenue</strong></td>
<td>334,304</td>
<td>366,000</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>37,589,799</td>
<td>47,331,550</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Activities and campaign</td>
<td>5,881,139</td>
<td>5,670,954</td>
</tr>
<tr>
<td>Administration</td>
<td>3,181,876</td>
<td>3,005,924</td>
</tr>
<tr>
<td>Interest on long-term debt</td>
<td>62,633</td>
<td>182,564</td>
</tr>
<tr>
<td>Amortization</td>
<td>131,131</td>
<td>226,794</td>
</tr>
<tr>
<td><strong>Net Income Before Investment Income and Allocations</strong></td>
<td>28,333,020</td>
<td>38,245,314</td>
</tr>
<tr>
<td><strong>Investment Portfolio Return</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dividend, interest and gains on sale of marketable securities</td>
<td>7,783,600</td>
<td>6,473,524</td>
</tr>
<tr>
<td>Change in fair value of marketable securities</td>
<td>3,683,707</td>
<td>8,202,545</td>
</tr>
<tr>
<td><strong>Net Operating Income</strong></td>
<td>11,467,307</td>
<td>14,676,069</td>
</tr>
<tr>
<td><strong>Allocations to the Jewish General Hospital &amp; Other</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Research and academic enhancement</td>
<td>2,265,776</td>
<td>4,454,320</td>
</tr>
<tr>
<td>Allocation for research projects</td>
<td>1,289,201</td>
<td>1,289,201</td>
</tr>
<tr>
<td>Capital projects and equipment</td>
<td>4,772,568</td>
<td>10,430,966</td>
</tr>
<tr>
<td>Other Hospital activities</td>
<td>7,304,840</td>
<td>6,816,156</td>
</tr>
<tr>
<td>Endowment allocation</td>
<td>2,201,730</td>
<td>2,961,986</td>
</tr>
<tr>
<td>Other establishments</td>
<td>1,155,850</td>
<td>987,571</td>
</tr>
<tr>
<td><strong>Excess of Revenues Over Expenses &amp; Allocations</strong></td>
<td>18,989,965</td>
<td>26,940,200</td>
</tr>
<tr>
<td><strong>Total Excess of Revenues Over Expenses &amp; Allocations</strong></td>
<td>20,810,362</td>
<td>25,981,183</td>
</tr>
</tbody>
</table>
The members of the Foundation Nominating Committee, consisting of Harvey Levenson (Chair), Myer Bick, Pierre Brosseau, Howard Dermer, Gerald Issenman, Bram Freedman, André Giroux, Alice Raby, Larry Sidel and Edward Wiltzer are pleased to present the report of this Committee.
Please consider becoming a monthly donor and help ensure a steady flow of support funds for doctors and researchers at the Jewish General Hospital. **You have that power!**

Simply, [click here](#) to become a member of our valued JGHF monthly giving family.

*Bram Freedman*  
President and CEO  
The JGH Foundation

“To all those who already gave this year - we thank you!”